



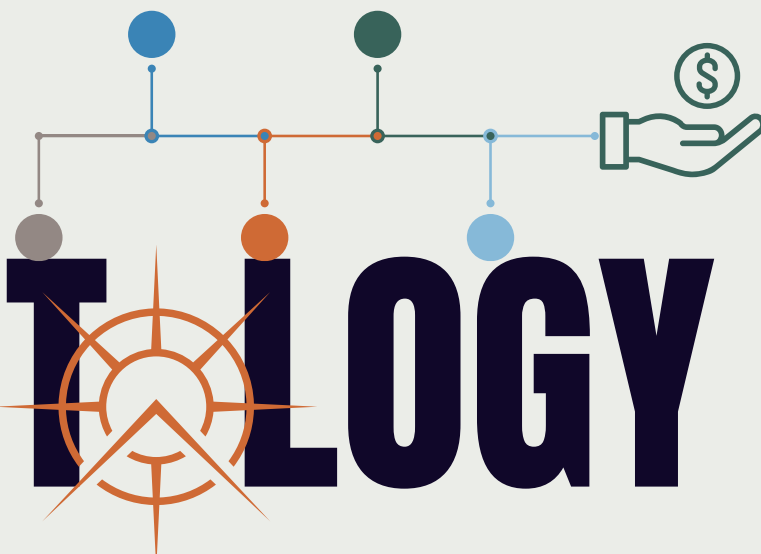
**OLD COLONY**  
PLANNING COUNCIL

# GRANTING GROWTH



**OCT 28** | **1:00**  
**2024** | **PM**

**OCPC**  
**GRANT LOGY**



NAVIGATING THE WORLD OF FUNDING

**CEDS**  
COMPREHENSIVE ECONOMIC  
DEVELOPMENT STRATEGY  
**COMMITTEE**  
*Building a More Competitive Regional Economy*



# WELCOME



**Nick Giaquinto**

*Senior Economic Development  
Planner,  
Old Colony Planning Council*



**Bob Rulli**

*CEDS Committee Chairman, Old Colony  
Planning Council  
Director of Economic Development, Town  
of Bridgewater*



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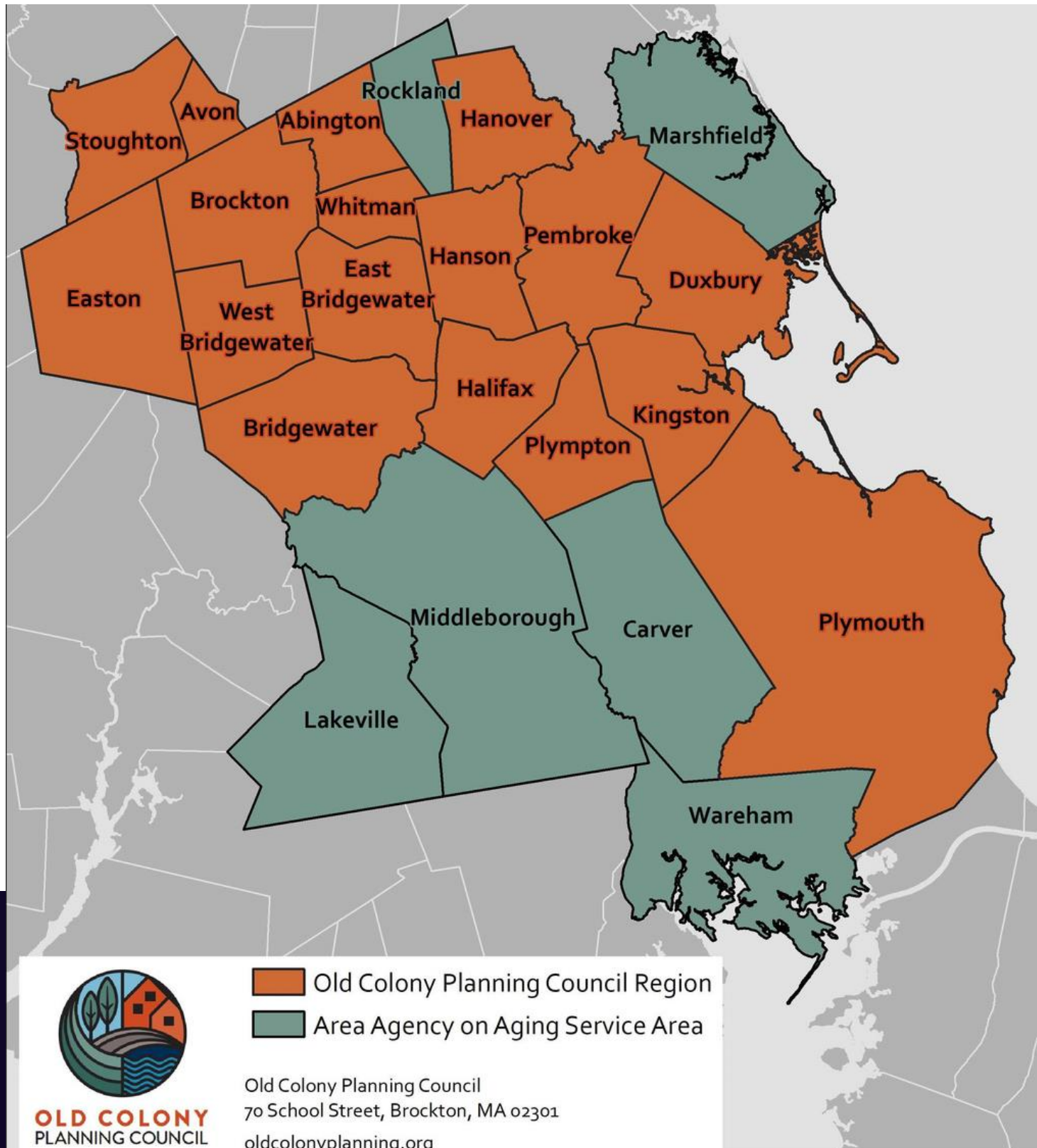
# AGENDA



- **Intro to Grantology (Goals & Objectives)**
- **One Stop Community for Growth Programs (State)**
  - Preparing for Growth (Planning)
  - Catalyzing Projects (Construction)
  - Other Quasi-ED Relevant Programs
- **Economic Development Administration Programs (Federal)**
  - Public Infrastructure
  - Planning & Local TA
  - Jobs & Innovation
- **Business Development (State & Federal)**
  - Mass Growth Capital Corporation (MGCC)
  - Mass Office of Business Development (MOBD)
  - Small Business Administration (SBA)

# PURPOSE OF GRANTOLOGY

- COMMUNITIES – LIMITED CAPACITY & CASH-STRAPPED
- EDUCATE MUNICIPAL STAFF AND LOCAL STAKEHOLDERS
- PROVIDE A “GO-TO” GRANT FUNDING RESOURCE & HUB FOR OCPC DISTRICT COMMUNITIES
- TIPS & TRICKS OF THE TRADE – STRATEGY & DEVELOPMENT



**IDENTIFY**



**EDUCATE**



**ASSIST**



# Community One Stop For Growth



**COMMUNITY  
ONE STOP  
FOR GROWTH**  
mass.gov/onestop

- ✓ A streamlined application portal that allows municipalities to apply for multiple community development grants through a single application. (12 Programs)
- ✓ Designed to allow applicants to apply for consideration of multiple sources of funding to support multiple phases and facets of a project.

EXECUTIVE OFFICE OF ECONOMIC DEVELOPMENT	EXECUTIVE OFFICE OF HOUSING & LIVEABLE COMMUNITIES	MASSDEVELOPMENT
MassWorks Infrastructure Program	Housing Choice Grant Program	Underutilized Properties Program
Urban Agenda Grant Program	Community Planning Grant Program	Site Readiness Program
Massachusetts Downtown Initiative	HousingWorks Infrastructure Program	Brownfields Redevelopment Program
Rural Development Fund		Collaborative Workspace Program
		Real Estate Services Technical Assistance Grant



# Community One Stop for Growth (Timeline)

[FY25 Community One Stop for Growth Awards | Mass.gov](#)

## *Key Dates*

- Full Application Open – January
- Expressions of Interest Open – February  
Expression of Interest submissions will be accepted through April
- Webinars:
  - One Stop Webinars
  - Program Webinars
- Full Application *Submission Period* Open - May
- Full Application *Submission Period* Closes - June
- Review & Evaluation - June-September
- Notification of Award - September
- Contracting - October/November



***\*\*Time frame could change slightly for FY26***

# MassWorks Infrastructure Program

- ✓ Provides capital funds to municipalities and public entities for public infrastructure projects that support housing production, spur private development, and create jobs.
- ✓ It emphasizes multi-family housing in walkable, mixed-use districts and aims to boost economic development in distressed areas.

<b>ELIGIBLE APPLICANTS</b>	<p><u>Any MA Community</u></p> <ul style="list-style-type: none"> <li>• An agency/local public entity designated by the municipality to act on their behalf</li> </ul>	<b>MATCH REQUIREMENT</b>	<p><u>None:</u></p> <ul style="list-style-type: none"> <li>• Apps with funding support from other sources will be more competitive.</li> <li>• Apps with less than 25% match should consider if predevelopment app is more appropriate.</li> </ul>
<b>GRANT USE</b>	<ul style="list-style-type: none"> <li>• <b>Predevelopment</b> – Design, engineering, pre-permitting, proforma development, due diligence, bidding etc.</li> <li>• <b>Direct Construction</b> – Roadway, Streetscape Improvements, Bridge/Culvert Repair or Replacement, Water/Sewer infrastructure, public utilities (gas electric)</li> </ul>	<b>GRANT FREQUENCY</b>	<p>Holds <u>one</u> annual competitive round for soliciting project proposals via One Stop Community for Growth portal.</p>
<b>AVAILABLE FUNDING</b>	<p>Varies by project category...</p> <ul style="list-style-type: none"> <li>• <b>Infrastructure:</b> Up to \$5 MIL</li> <li>• <b>Small Town Road Improvement:</b> Up to \$1 MIL</li> <li>• <b>Predevelopment:</b> Up to \$500,000</li> </ul>	<b>PROJECT EXAMPLE</b>	<p><b>\$1.26 MIL</b> for <u>Hanover</u> Crossing Mixed Use Redevelopment project: Intersection &amp; street improvements in support of the \$225 MIL redevelopment of former Hanover Mall for mix of housing and open-air retail.</p>



# Massachusetts Downtown Initiative

- ✓ Focuses on revitalizing downtown areas by providing TA & funding to municipalities for projects that enhance economic vitality, community involvement & downtown character.
- ✓ It aims to create vibrant, healthy, and prosperous downtowns and make downtown revitalization an integral part of community development in cities and towns.

<b>ELIGIBLE APPLICANTS</b>	<u>Any MA Community</u> <ul style="list-style-type: none"> <li>Cities and towns aiming to revitalize their downtown areas through various forms of technical assistance.</li> </ul>	<b>MATCH REQUIREMENT</b>	<u>None:</u> <ul style="list-style-type: none"> <li>Communities are expected to actively involve relevant stakeholders</li> <li>Program primarily provides technical assistance rather than direct funding</li> </ul>
<b>GRANT USE</b>	<ul style="list-style-type: none"> <li><b>Technical assistance</b> in the form of consultant services to address a specific issue:</li> <li>Creating a BID, downtown designs &amp; policy guidelines, economic/business development analyses or studies, housing, mobility, placemaking, wayfinding &amp; branding, small business support services</li> </ul>	<b>GRANT FREQUENCY</b>	Holds <u>one</u> annual competitive round for soliciting project proposals via One Stop Community for Growth portal.
<b>AVAILABLE FUNDING</b>	Up to \$25,000	<b>PROJECT EXAMPLE</b>	<u>Stoughton</u> received \$25,000 for creating a train station report, aimed to support downtown revitalization efforts by exploring reuse of the depot and improving access and connectivity to the area.

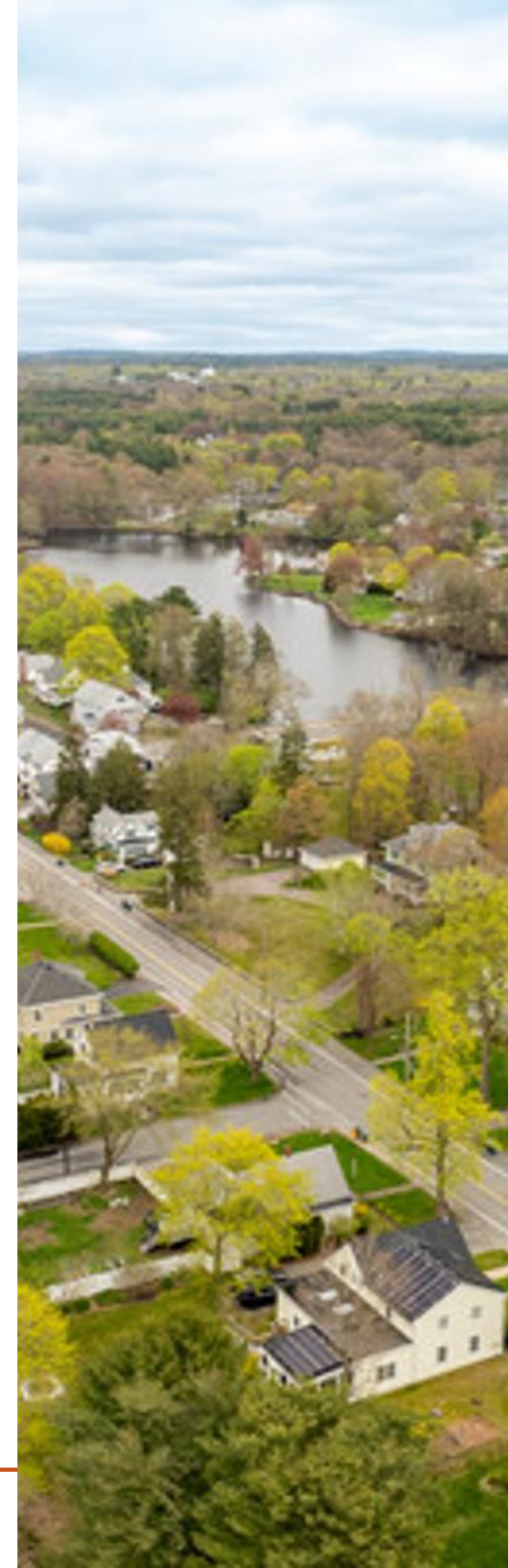




# Rural Development Fund

- ✓ Supports projects that address the unique economic needs and challenges faced by smaller communities, which often struggle to compete with larger cities for grant resources.
- ✓ Provides grants for capital and community planning projects in rural and small towns - towns with populations less than 7,000 or with a population density of less than 500 persons per square mile (2020 US Census).

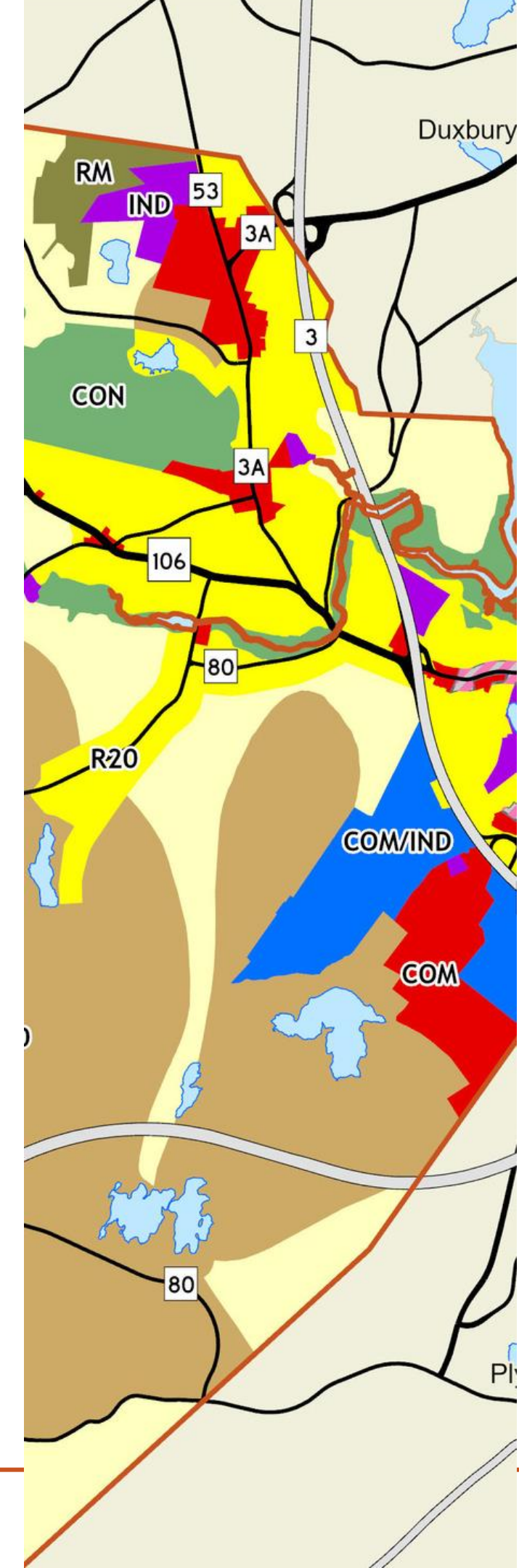
<b>ELIGIBLE APPLICANTS</b>	<u>Only Eligible Small Towns</u> Avon, Halifax, Plympton, West Bridgewater	<b>MATCH REQUIREMENT</b>	<u>None:</u> <ul style="list-style-type: none"> <li>• Apps that have secured funding support from other government and/or private sources (particularly local funds) will be more competitive.</li> </ul>
<b>GRANT USE</b>	<ul style="list-style-type: none"> <li>• <b>Planning &amp; Zoning</b> - Consulting Services</li> <li>• <b>Site Preparation</b> – Consultant, Engineer, Contractor Services</li> <li>• <b>Buildings &amp; Construction</b> - Consultant, Engineer, Contractor Services</li> <li>• <b>Infrastructure</b> – Engineer &amp; Contractor Services</li> </ul>	<b>GRANT FREQUENCY</b>	Holds <u>one</u> annual competitive round for soliciting project proposals via One Stop Community for Growth portal.
<b>AVAILABLE FUNDING</b>	<p>Planning &amp; Zoning – Up to \$100,000</p> <p>All other categories – Up to \$500,000</p>	<b>PROJECT EXAMPLE</b>	<u>Avon</u> awarded \$150,000 to update its Master Plan, bringing together recent standalone plan elements, updating older elements, and incorporating principles of sustainability, resilience, equity, diversity, and inclusion through broad community participation.



# Community Planning Grant Program

- ✓ Provides funding for technical assistance for Community Planning projects that support sustainable and equitable growth by helping communities plan for future needs and challenges.

<b>ELIGIBLE APPLICANTS</b>	<p><u>Any MA Community</u></p> <ul style="list-style-type: none"> <li>Regional planning agencies, Municipal entities such as Redevelopment Authorities and Economic Development Industrial Corporations</li> </ul>	<b>MATCH REQUIREMENT</b>	<p><u>None:</u></p> <ul style="list-style-type: none"> <li>Projects that include at least a 10% cash match will receive bonus points.</li> </ul>
<b>GRANT USE</b>	<ul style="list-style-type: none"> <li><b>Professional services</b> and activities related to community planning such as zoning revision, housing production</li> <li><b>Strategic planning documents</b> and plans to guide community development, housing, infrastructure, and zoning.</li> </ul>	<b>GRANT FREQUENCY</b>	<p>Holds <u>one</u> annual competitive round for soliciting project proposals via One Stop Community for Growth portal.</p>
<b>AVAILABLE FUNDING</b>	<p>Up to \$150,000 for single entities More for joint applications</p>	<b>PROJECT EXAMPLE</b>	<p><u>Kingston</u> was awarded \$50,000 in to update its Housing Production Plan. This grant helped the town address housing needs and plan for future development.</p>



# Underutilized Properties Program

- ✓ Funds capital improvement and code compliance projects to improve, rehabilitate, or redevelop blighted, abandoned, vacant, or underutilized properties.
- ✓ Its goals include eliminating blight, increasing housing production, supporting economic development, and making commercial buildings more accessible

<p><b>ELIGIBLE APPLICANTS</b></p>	<p><u>Any MA Community</u></p> <ul style="list-style-type: none"> <li>• Lead applicant can also be municipal agencies or authorities, economic development and industrial corporations, economic development authorities</li> <li>• Non-profit entities and private-sector entities.</li> </ul>	<p><b>MATCH REQUIREMENT</b></p>	<p><u>None:</u></p> <ul style="list-style-type: none"> <li>• Apps that have secured funding support from other sources will be more competitive.</li> </ul>
<p><b>GRANT USE</b></p>	<ul style="list-style-type: none"> <li>• <b>Capital Improvements &amp; Predevelopment activities</b> essential to occupancy or increased occupancy of existing structures</li> <li>• Building stabilization, roof repair, HVAC system improvements, tenant improvements, compliance w/ building code(s), fire/life safety system regs +</li> </ul>	<p><b>GRANT FREQUENCY</b></p>	<p>Holds <u>one</u> annual competitive round for soliciting project proposals via One Stop Community for Growth portal.</p>
<p><b>AVAILABLE FUNDING</b></p>	<p>No set maximum but typical awards are anticipated to range from \$50,000 to \$2,000,000.</p>	<p><b>PROJECT EXAMPLE</b></p>	<p>NeighborWorks awarded \$650,000 to redevelop former Grayson Hotel (<b>Brockton</b>) into 16 units of affordable housing. Includes ground floor retail program w/ minority-owned farmhouse cidery &amp; market.</p>



# Site Readiness Program

- ✓ Aims to increase the state's inventory of large, well-located, project-ready sites to accelerate private-sector investment in industrial, commercial, and mixed-use projects.
- ✓ Supports the conversion of abandoned sites and obsolete facilities into clean, actively used, tax-generating properties

<p><b>ELIGIBLE APPLICANTS</b></p>	<p><u>Any MA Community</u></p> <ul style="list-style-type: none"> <li>• Lead applicants can be municipal agencies or authorities, economic development and industrial corporations, economic development authorities</li> <li>• Private property owners, Non-profit entities.</li> </ul>	<p><b>MATCH REQUIREMENT</b></p>	<p><u>None:</u></p> <ul style="list-style-type: none"> <li>• Apps that have secured funding support from other sources will be more competitive.</li> </ul>
<p><b>GRANT USE</b></p>	<ul style="list-style-type: none"> <li>• Funding for site assembly, site assessment, predevelopment permitting</li> <li>• Predevelopment and marketing activities that enhance a site's readiness for commercial, industrial or mixed-use development.</li> </ul>	<p><b>GRANT FREQUENCY</b></p>	<p>Holds <u>one</u> annual competitive round for soliciting project proposals via One Stop Community for Growth portal.</p>
<p><b>AVAILABLE FUNDING</b></p>	<p>No set maximum but typical awards are anticipated to range from \$50,000 to \$2,000,000.</p>	<p><b>PROJECT EXAMPLE</b></p>	<p>\$100,000 to support redevelopment of 7.38-acre tract of vacant land in <u>Hanson</u> that abuts the town's industrial park. Funds used to establish existing wetland resource areas, soil conditions, and potential lot yield and subdivision design.</p>



# Brownfields Redevelopment Program

- ✓ Provides financing for the environmental assessment and remediation of brownfield sites, which are often vacant or underused properties contaminated by pollutants.
- ✓ This program aims to revitalize these sites, improving public health, the environment, and local economies with technical assistance to help navigate the complexities of brownfield redevelopment.

<b>ELIGIBLE APPLICANTS</b>	<u>Any MA Community</u> <ul style="list-style-type: none"> <li>• Their agencies/authorities, CDCs, EDICs, EDAs, and certain nonprofit organizations.</li> </ul>	<b>MATCH REQUIREMENT</b>	<u>Varies:</u> <ul style="list-style-type: none"> <li>• Does not have a strict financial match requirement.</li> <li>• Projects that include matching funds or demonstrate additional investment are more competitive</li> </ul>
<b>GRANT USE</b>	Environmental site assessment or remediation activities conducted by MA Licensed Site Professional (LSP) or licensed remediation contractor.	<b>GRANT FREQUENCY</b>	Holds <u>one</u> annual competitive round for soliciting project proposals via One Stop Community for Growth portal.
<b>AVAILABLE FUNDING</b>	Site Assessment - Up to \$250,000 Remediation - Up to \$750,000	<b>PROJECT EXAMPLE</b>	<b>\$99,700</b> award to perform environmental assessment at the Precise Engineering site in <u>East Bridgewater</u> , which it ultimately plans to redevelop into a commercial or light industrial use.



# Real Estate Services Technical Assistance Grant

- ✓ Provides expert guidance and resources for planning and development projects tied to the redevelopment of public surplus property or to the adoption of district management tools.
- ✓ This program helps communities address site-specific and district-wide economic development challenges through a combination of in-house expertise and third-party consultants.

<b>ELIGIBLE APPLICANTS</b>	<p><u>Any MA Community</u></p> <ul style="list-style-type: none"> <li>• Municipal agencies (e.g., Redevelopment Authorities, Economic Development Industrial Corporations, Housing Authorities)</li> </ul>	<b>MATCH REQUIREMENT</b>	<p><u>Yes:</u></p> <ul style="list-style-type: none"> <li>• Typically 25% of the total project cost.</li> </ul>
<b>GRANT USE</b>	<ul style="list-style-type: none"> <li>• <b>Public Surplus Property Reuse:</b> Site Concept Plans &amp; Market, Feasibility Studies, RFP(Q)s</li> <li>• <b>District Redevelopment Technical Assistance:</b> Strategies for district redevelopment, corridor studies &amp; District Improvement Financing plans.</li> </ul>	<b>GRANT FREQUENCY</b>	<p>Holds <u>one</u> annual competitive round for soliciting project proposals via One Stop Community for Growth portal.</p>
<b>AVAILABLE FUNDING</b>	<p>Up to \$50,000</p>	<b>PROJECT EXAMPLE</b>	<p><b>\$50,000</b> for feasibility study to explore redevelopment options for Cordage Commerce Center in <u>Plymouth</u>. Project aimed to assess potential for mixed-use development, including residential, commercial, and public spaces.</p>



# Other Quasi-ED One Stop Programs

## Housing Choice

- Provides incentives, rewards, technical assistance & targeted legislative reform to encourage municipalities to plan & build a diverse housing stock.
- Rewards municipalities that have produced significant # of housing units.

### **Site Prep/Buildings/Infrastructure Grant Awards**

Between \$50,000 to \$300,000

### **Planning & Zoning Grant Awards**

Up to \$100,000

## Housing Works

- Funds infrastructure projects to support and unlock housing opportunities.
- Focuses on enhancing housing, transportation + community development to increase housing production & improve community infrastructure.

**No Funding Cap:**

Awards range from

\$300,000 to \$5 million with an average award of \$2.5 million.



# Other Quasi-ED One Stop Programs

## Collaborative Workspace

Supports community-based organizations by providing grants for the development of collaborative workspaces and makerspaces.

Seed Grant – Predevelopment

Fit-Out Grants - Building improvements.

### **SEED Grants**

Up to \$15,000

### **Build-Out Grants**

Up to \$100,000

## Urban Agenda

Funds community-driven projects aimed at addressing locally defined economic opportunities. It focuses on building leadership, collaboration, and capacity within urban communities to foster economic vitality and stronger neighborhoods.

### **No Funding Cap**

Awards range from \$300,000 to \$5 million with an average award of \$2.5 million.





# Public Works and Economic Adjustment Assistance Program

- ✓ Provides funding to help distressed communities revitalize, expand, and upgrade their physical infrastructure to support long-term economic development.
- ✓ Offers flexible assistance for regions experiencing sudden or long-term economic changes, such as those caused by natural disasters or major industry shifts.

<b>ELIGIBLE APPLICANTS</b>	<ul style="list-style-type: none"> <li>• District Organizations of EDA-designated Economic Development Districts</li> <li>• State, county, city, or other political subdivisions</li> <li>• Public or private non-profit organizations</li> <li>• Institutions of higher education</li> </ul>	<b>MATCH REQUIREMENT</b>	<b>Yes:</b> <ul style="list-style-type: none"> <li>• Requires a 50% match from non-federal sources</li> </ul>
<b>GRANT USE</b>	<ul style="list-style-type: none"> <li>• <b>Public Infrastructure Improvements</b> – Site Acquisition, Site Prep, Construction, Rehab, out-fitting</li> <li>• <b>Strategy Development</b> – Developing, updating or refining plans that create a roadmap that guides long-term economic development</li> <li>• <b>Disaster Recovery</b> – Assistance for regions recovering from natural disasters</li> <li>• <b>Workforce Development</b> – Support for job training &amp; re-employment initiatives</li> <li>• <b>Revolving loan funds</b> – capitalization of funds to provide small businesses with capital</li> </ul>	<b>GRANT FREQUENCY</b>	Accepts applications on a <b>rolling basis</b> , meaning you can apply at any time.
<b>AVAILABLE FUNDING</b>	Up to \$30,000,000 - Typical awards range from approximately \$500,000 to \$2 million.	<b>PROJECT EXAMPLE</b>	<b>East Bridgewater (\$3 MIL)</b> – Project extends sewer to Rte18 (through Brockton) and leverages \$100ML in private investment & 700 new jobs.



# Planning & Local Technical Assistance Program



- ✓ Helps communities develop economic development plans and studies to build capacity and enhance economic resilience.
- ✓ Supports local organizations, including Economic Development Districts, with both short-term and long-term planning efforts

<b>ELIGIBLE APPLICANTS</b>	<ul style="list-style-type: none"> <li>• District Organizations of EDA-designated Economic Development Districts</li> <li>• State, county, city, or other political subdivisions of a State</li> <li>• Public or private non-profit organizations</li> <li>• Institutions of higher education</li> </ul>	<b>MATCH REQUIREMENT</b>	<u>Yes</u> <ul style="list-style-type: none"> <li>• Requires a 50% match from non-federal sources</li> </ul>
<b>GRANT USE</b>	<ul style="list-style-type: none"> <li>• <b>Feasibility Studies:</b> Projects assess the practicality and potential success of proposed economic development initiatives.</li> <li>• <b>Impact Analyses:</b> Evaluate potential Ec. effects of proposed projects or policies.</li> <li>• <b>Disaster Resiliency Plans:</b> Preparing communities for natural disasters &amp; emergencies.</li> <li>• <b>Project Planning:</b> Developing detailed strategies &amp; action plans for economic development efforts.</li> <li>• <b>Capacity Building:</b> Projects that enhance the ability of local organizations to undertake and promote effective economic development programs.</li> </ul>	<b>GRANT FREQUENCY</b>	Accepts applications on a <u>rolling basis</u> , meaning you can apply at any time.
<b>AVAILABLE FUNDING</b>	Up to \$30,000,000	<b>PROJECT EXAMPLE</b>	<b>\$335,000</b> - for <u>Town of Plymouth</u> to prepare a master plan for a 1,500-acre vacant portion of the Holtec property (former Pilgrim Nuclear Power Station site) including collaboration with Holtec International & Plymouth Foundation.



# Build to Scale Program

## Economic Development Administration (EDA)



Build to Scale

- ✓ Supports organizations that strengthen entrepreneurial ecosystems by helping entrepreneurs build and scale technology-driven businesses.
- ✓ It funds programs that support innovators, startups, and the development of emerging technologies to drive regional economic growth.

<b>ELIGIBLE APPLICANTS</b>	<ul style="list-style-type: none"> <li>• States, cities or other political subdivisions of a state</li> <li>• Entities supported by state or political subdivisions: non-profits, higher-ed institutions, public-private partnerships, science or research parks, ED organizations</li> </ul>	<b>MATCH REQUIREMENT</b>	<u>Yes:</u> <ul style="list-style-type: none"> <li>• Requires a 1:1 match from non-federal sources</li> </ul>
<b>GRANT USE</b>	<ul style="list-style-type: none"> <li>• <b>Programs that support innovators and entrepreneurs:</b> incubators, accelerators, and other support services that help startups grow and scale.</li> <li>• <b>Development of emerging technologies:</b> Projects that focus on creating and bringing new technology products and services to market.</li> <li>• <b>Capacity building for entrepreneurial ecosystems:</b> Efforts to strengthen the infrastructure and networks that support high-growth technology businesses.</li> <li>• <b>Access to capital:</b> Initiatives that increase the availability of funding for early-stage companies</li> </ul>	<b>GRANT FREQUENCY</b>	Accepts applications <u>Annually</u>
<b>AVAILABLE FUNDING</b>	Up to \$5 million	<b>PROJECT EXAMPLE</b>	Mansfield_BioIncubator. This project received \$1.25 million to support the development of a biotechnology incubator in <u>Mansfield</u> . The incubator provides lab space, mentorship, and resources to early-stage biotech companies, helping them grow and scale their operations.



# Good Jobs Challenge

## Good Jobs Challenge

- ✓ Initiative aimed at funding regional workforce systems and sectoral partnerships to train workers with the skills needed for quality jobs.
- ✓ It focuses on creating equitable career opportunities and transforming local economies by supporting high-quality, locally led workforce development projects.



<p><b>ELIGIBLE APPLICANTS</b></p>	<ul style="list-style-type: none"> <li>• District Organizations of EDA-designated Economic Development Districts (EDDs).</li> <li>• State, county, city, or other political subdivisions of a state.</li> <li>• Special purpose units of state or local governments engaged in economic or infrastructure development activities.</li> <li>• Public institutions of higher education.</li> <li>• Nonprofit organizations</li> </ul>	<p><b>MATCH REQUIREMENT</b></p>	<p><u>None:</u></p> <ul style="list-style-type: none"> <li>• Providing a match, whether in cash or in-kind contributions, is highly encouraged and can make your application more competitive.</li> </ul>
<p><b>GRANT USE</b></p>	<ul style="list-style-type: none"> <li>• Designing and implementing workforce training programs</li> <li>• Establishing sectoral partnerships: Collaborations between employers, training providers, and community organizations</li> <li>• Providing support services</li> <li>• Developing career pathways</li> </ul>	<p><b>GRANT FREQUENCY</b></p>	<p><u>Annual</u> – Program’s funding cycle and availability depend on specific appropriations and legislative actions. Created under ARPA.</p>
<p><b>AVAILABLE FUNDING</b></p>	<p>Up to \$25 million</p>	<p><b>PROJECT EXAMPLE</b></p>	<p>Springfield WORKS: Received funding to support workforce development in healthcare, transportation, distribution, logistics, and education sectors. Aims to create pathways to quality jobs for residents in the <u>Springfield</u> area, focusing on underserved communities.</p>



# Business Development Programs

## Mass Growth Capital Corporation (MGCC)



- **Biz-M-Power Crowdfunding Program:** Helps small businesses with financial assistance for acquisition, expansion, improvement, or lease of a facility, purchase or lease of equipment, or other capital needs.  
Up to \$20,000. \*\*Requires a 1:1 match.
- **CDFI & CDC Capital Match Program:** By providing a new source of matching funds, program seeks to spur job creation, support entrepreneurship and small business recovery, sustainability, resilience and growth by lowering the barriers to capital access faced by small businesses.  
Up to \$200,000. \*\*Requires a 50% match.
- **Small Business Technical Assistance Grant Programs:** Builds operational capacity and skills of organizations that are providing technical assistance, education, and access to capital to small businesses. The program strengthens ongoing business-development activities in low-and moderate-income and underserved communities  
Up to \$100,000. \*\*No match.  
Awarded to community development corporations, chambers of commerce, and similar non-profits.



# Business Development Programs

## Small Business Administration (SBA)



U.S. Small Business  
Administration

- **Small Business Innovation Research (SBIR) Program:** This highly competitive program encourages small businesses to engage in federal research and development with the potential for commercialization.
- **Small Business Technology Transfer (STTR) Program:** This program expands funding opportunities in the federal innovation research and development arena by fostering public/private sector partnerships between small businesses and nonprofit research institutions.
- **State Trade Expansion Program (STEP):** Provides financial awards to state and territory governments to help small businesses with export development.



# Business Development Programs

## Massachusetts Office of Business Development (MOBD)



● **Massachusetts Vacant Storefronts Program (MVSP):** Helps municipalities revitalize their downtowns and commercial areas by designating Certified Vacant Storefront Districts. Businesses or individuals leasing/occupying a vacant storefront can apply for refundable EDIP tax credits.

Up to \$10,000 in refundable tax credits.

● **Regional Economic Development Organization Grant Program (REDO):** Supports organizations that promote regional economic growth by providing funding for projects that enhance business development and job creation.

Organizations can receive grants to implement initiatives that align with the state's economic development goals, fostering collaboration and innovation within their regions.

Up to \$250,000.

Massachusetts  
Office of Business  
Development  
(MOBD)





# Access to Updates



**MONTHLY WEBINAR SERIES:**  
Identifies upcoming grant opportunities and provides helpful tips for communities to make informed decisions.



**WEBSITE:**  
[www.OldColonyPlanning.org/resources/grant](http://www.OldColonyPlanning.org/resources/grant)



**BI-WEEKLY NEWSLETTER:**  
Subscribe on Website!





## OCPC Grantology

Old Colony Planning Council is excited to introduce a new initiative called “OCPC Grantology: Navigating the World of Funding”. OCPC Grantology was designed to identify, educate, and assist our 17 Communities, plus the additional 6 Area Agency on Aging Communities. We have heard your concerns and requests for more resources as they may not have been easy to get to. Through the support of the Council we were able to hire a Grants specialist, Paul Umamo, who has 7+ years of experience.

With the help of Paul Umamo, we are determined to raise the bar in services and resources we can bring to our communities. In his previous role, Paul was able to secure funding through multiple avenues such as Bipartisan Infrastructure Law (BIL), RAISE, SMART, and Thriving Communities programs.

While OCPC Grantology is in the initial stages of development, Paul has already been successful in submitting grants and in helping many members of our communities in the few short months he has been with us. We look forward to creating more opportunities for our communities as this will be a monthly series to share information and knowledge.



### Grantology Materials

▶ [Helpful Terms](#)

▶ [Session 1 Slides](#)



# Visit the Grantology Website:

<https://oldcolonyplanning.org/grantology/>





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# Get in Touch

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